### Digital Marketing Program

Full Digital Marketing course starting from Beginner to intermediat Lvl

#### Part 1

- 1 DM Fundamentals
- 2 Email Marketing "Beginner"
- 3 Email Marketing "Intermediate"
- 4 Google Ads "Beginner"
- 5 Google Ads " intermediate "

#### Part 2

- 1 GTM " Beginner "
- 2 Google Analytics " Beginner "
- 3 Google Analytics " intermediate "
- 4 Google Adsense
- 5 SEO "Beginner"
- 6 SEO "Intermediate"
- 7 Facebook & Instagram " Intermediate "
- 8 Facebook Ads " Advanced "

This is Digital Marketing FULL course starting from beginner level to intermediate lvl.

With the knowledge acquired after the end of this course, you will be able to work as a Digital Marketing Specialist and be a master of Web Advertisisng, Email Marketing, Google Marketing all tools such as Google ads, Google Analytics, Google Tag Manager, Google Adsense and Facebook & Instagram.



#### Beginner

#### Welcome to DM Beginner course

Day 1 – What is Digital Marketing Day 2 - Digital Presentation | Marketing Funnels | Traction Channels Day 3 – Strategies & CLL Models Day 4 – Architecture Day 5 – What is Web Day 6 – Domain Specification Day 7 - Hypertext Transfer Protocol / SSL & TLS Certificate Day 8 – URL Structure Day 9 - Web Layout Page Day 10 – Website Structure Day 11 – Summary Day 12 - CMS Day 13 - Custom code | Server & Security Day 14 – Web Performance Day 15 - Performance | Accessibility | Best Practice Day 16 - Summary Day 17 - Exam



#### Email Marketing

Welcome to Email Marketing "beginner" Level

- **Day 1 Email Marketing Introduction**
- Day 2 Email Authentication | Email Marketing Protocols
- Day 3 Gmail IMAP, POP | email config.
- Day 4 Mailchimp "Introduction" "Email Template"
- **Day 5 Email Template Creation**
- Day 6 Audience
- Day 7 Audience Management Tools | Contact | Webhook
- Day 8 Sign up Forms | Form Builder
- Day 9 Form Builder
- Day 10 Other Sign up Forms
- Day 11 Summary
- **Day 12 Campaign Broadcasting**
- Day 13 Campaign Broadcasting
- Day 14 Exam



#### Email Marketing

Welcome to Email Marketing "intermediate" Level

- Day 1 Email Automation

  Day 2 Email Automation
- Day 2 Email Automation "External Sources"
- Day 3 Email Automation "Customer Journey"
- Day 4 Email Automation "Customer Journey"
- Day 5 Summary
- **Day 6 Mailchimp CMS Automation**
- **Day 7 Mailchimp CMS Automation**
- Day 8 MailChimp Settings / Access
- **Day 9 SengGrid introduction**
- Day 10 SendGrid
- Day 11 Amazon SES | Email Extractors
- Day 12 Summary
- Day 13 Exam



### Google Ads

Welcome to Google Ads "Beginner" Level course

- **Day 1 Google Marketing Introduction**
- **Day 2 Google Account / Settings**
- Day 3 Google Ads introduction /
- Day 4 Google Search Network
- **Day 5 Google Display Network**
- **Day 6 Google Keyword Match Types**
- **Day 7 Keyword Planner**
- **Day 8 Keyword Planner/ Search Volume, forecasts**
- **Day 9 Keyword Planner Tasks**
- Day 10 Repetition
- **Day 11 Google Ad Account introduction**
- Day 12 Ad account Setting / Access & Security
- **Day 13 Billing and Payments Structure**
- **Day 14 Linked Accounts**
- Day 15 Summary
- Day 16 Exam



## Google Ads "Intermediate" Level course

- Day 1 Campaign Objective
- **Day 2 Campaign Objective**
- **Day 3 Campaign Specification**
- Day 4 Ad Group
- Day 5 Ad Group for all CO.
- Day 6 Ad.
- Day 7 Ad. for all CO
- **Day 8 Create Search Campaign**
- **Day 9 Create Display Campaign**
- **Day 10 Create Video Campaign**
- Day 11 Summary
- Day 12 Columns / Segment
- Day 13 Reports & Analyzing
- Day 14 Reports By Topic, Keywords, Placements
- Day 15 Exam



#### Google Tag Manager

Welcome to Google Tag Manager full course

- Day 1 GTM introduction
- Day 2 GTM Synchronization
- Day 3 Tag Config. Setup
- Day 4 Tags
- Day 5 Tags
- Day 6 Trigger
- Day 7 Triggers Advanced
- Day 8 Practice working
- Day 9 Summary
- Day 10 GTM input / Output
- Day 11 GTM Access / Settings
- Day 12 GTM Integration
- Day 15 Exam



#### Google Analytics

**WWelcome to Google Analytics Beginner Ivl course** 

- Day 1 GA4 introduction
- Day 2 GA4 Analytics Concept
- Day 3 GA4 Account
- Day 4 RealTime Report
- **Day 5 Audience Demographic Data**
- **Day 6 Cohort Analytics / User Flow**
- **Day 7 Custom Segmentation**
- **Day 8 Custom Segmentation**
- Day 9 Summary
- Day 10 Acquisition
- **Day 11 Traffic Sources**
- Day 12 Source & Medium
- Day 13 Paid & Organic Sources
- Day 15 Summary
- Day 14 Exam



#### Google Adsense

Welcome to Google Analytics intermediate Ivl course

- Day 1 What is Google Adsense
- **Day 2 Display Network with Adsense**
- Day 3 Adsense For Youtube
- Day 4 Setup Account
- Day 5 Youtube monetization
- **Day 6 Youtube monetization practice**
- **Day 7 Web Monetization**
- Day 8 Ads placements and Types
- Day 9 Bi Site / By Ad unit
- Day 10 Summary
- Day 11 GDPR / CCPA / LGPD
- **Day 12 Brand Safety**
- Day 13 Ads Optimization
- Day 14 Billing & Payments
- Day 1 5 Account Settings
- Day 16 Summary
- Day 17 Exam



### Search Engine Optimization

Welcome to Search Engine Optimization Beginner Ivl course

- Day 1 Introduction to SEO Day 2 - How search Engine Work Day 3 – Types of SEO **Day 4 – Keyword Research and Competitive intelligence Day 5 – On-Page Optimization SEO Day 6 – On-Page Optimization SEO Day 7 – On-Page Optimization SEO Day 8 – Off-Page Optimization SEO Day 9 – Off-Page Optimization SEO Day 10 - Off-Page Optimization SEO** Day 11 – Summary **Day 12 – Duplicate Content**
- Day 13 Design and Architectire
  Day 14 Local SEO
- Day 15 Summary
- Day 16 Exam



### Search Engine Optimization

Welcome to Search Engine Optimization Intermediate Lvl course

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Day 1 – User-Agents / Reverse-DNS
Day 2 - Intro to log file auditing
Day 3 – Introduction to HTTP header fields & response codes
Day 4 – XML sitemaps
Day 5 – Robots.txt
Day 6 - Canonical tags
Day 7 – Search Console / Performance
Day 8 – Search Console / Crawling & Indexing
Day 9 - Search Console / Core Web Vital
Day 10 - Search Console / Mobile usability
Day 11 – Search Consol / Structured Data
Day 12 - Search Console / Repetition
Day 13 - Summary
Day 14 - Exam
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#### Facebook & Instagram

Welcome to Fecbook & Instagram intermediate IvI course

**Day 1 - Social Media Marketing Introduction** 

Day 2 - Facebook & Instagram in Digital Marketing

Day 3 – Meta Business Suite, post a content to a page/Instagram

Day 4 – Meta Business Suite / Insights / Add messenger to a website

Day 5 – Meta Business Suite / Lead Generation +1 day sources &

methods

Day 6 -What is audience network / FB|IG

Day 7 – Repetition

**Day 8 – Debate trainers** 

**Day 9 – Many chat – connection / Contacts** 

Day 10 – Many Chat / Differences between Free & Pro

**Day 11 – Many Chat / Automation** 

Day 12 – Many Chat / Automation

Day 13 - Many Chat / Grow Tools

**Day 14 – Many Chat / Permissions / Settings** 

**Day 15 – Practice Woarking – Tasks** 

**Day 16 – Practice Working – Tasks** 

Day 17 – Repetition

Day 18 – Many Chat / WhatsApp / Connection

**Day 19 – Many Chat / Telegram / Connection** 

Day 20 - Many Chat / Telegram / Connection

Day 21 – Manukyanq Games

Day 22 – Many Chat Sequences,

Day 23 – Exercises, Summary

Day 24 – Many Chat Task / Chat Bot Creation

**Strategies** 

Day 25 - Many Chat Task / Chat Bot Creation

**Strategies** 

Day 26 – Task Review

Day 27 – Repetition

Day 28 – Exam



#### Facebook Ads

Welcome to Facebook Ads Manager intermediate lvl course

Day 1 - What is Digital Advertisement, Types of DM Ads
Day 2 - Digital Advertisements Goal and Specification
Day 3 - DM Strategy Types
Day 4 - Ads manager, Business manager Tutorial-
(Presentation), What is Ad acount
Day 5 - Ad acount settings
Day 6 - Audience Types-(Presentation), Difference
Retargeting and Remarketing Ads-(Presentation)
Day 7 - User Integration Mechanism
Day 8 - Custom Audience
Day 9 - Custom Audience, Lookalike Audience
Day 10 - Custom Audience, Saved Audience
Day 11 - Targeting
Day 12 - Targeting, Keywords Segmentation Logic (KSL)
Day 13 - Repetition
Day 14 - Campaign Objectives in DM, FB Campaign
Objectives
Day 15 - FB Campaign Objectives, illustrate the
structure of advertising with an example of one
advertising tool (Traffic Objective) Campaign
Day 16 - FB Campaign Objectives, illustrate the
structure of advertising with an example of one
advertising tool (Traffic Objective) Ad set, Ad
Day 17 - Other Campaign Objectives Specifications

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(Awaraness, Engagement)
Day 18 - Other Campaign Objectives Specifications
(Lead, App Promotion, Sales)
Day 19 - Run Ads with different campaign objectives
Day 20 - Run and Analises Ads with different
campaign
objectives
Day 21 - Run and Analises Ads with different
campaign
objectives
Day 22 - Game
Day 23 - Colums
Day 24 - Breakdown, Rules
Day 25 - Rules, Practical works
Day 26 - Rules, Export Import
Day 27 - Acount Quality, FB Community Chat
Day 28 - Brand Safety, Brand Right Protection
Day 29 - Repetition, How to Create Offer
Day 30 - Repetition
Day 31 - Offer Exam
Day 32 - Technical Exam
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# alersona

THANK YOU